Contact Information

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|--------------------|----------------------------------|--|--|--|--|--|
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| Enterprise | Karen Wiley, | | | | | |
| Bank & Trust | kwiley@enterprisebank.com | | | | | |
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| Midland | Olga Basilio, Español | | | | | |
| States Bank | obasilio@midlandsb.com | | | | | |
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| Midwest | Kathleen Spies, Español | | | | | |
| Bank Centre | kspies@midwestbankcentre.com | | | | | |
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| Montgomery | Mary Cardenas, Español | | | | | |
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| Regions | Stephanie Bapst | | | | | |
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| Busey Bank | Sandy Smith, Español | | | | | |
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| | Marc Laidley, Español | | | | | |
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| | (314) 960-9967 | | | | | |

Other Resources

Consumer Financial Protection Bureau (CFPB) Know Before You Owe Home Loan Guide

http://www.consumerfinance.gov/f/201503 cfpb your-home-loan-toolkit-web.pdf http://www.consumerfinance.gov/f/201508 cfpb your-home-loan-toolkit-web-spanish.pdf

Find a Housing Counselor:

https://www.consumerfinance.gov/find-a-housing-counselor/

Down Payment Assistance Grants: Check with your lender or one of the organizations on the cover for available resources.

[Current as of December 2018.]

Key Definitions

- ARM: Adjustable Rate Mortgage means the interest rate may go up or down after an initial fixed period. A 5/1 ARM means the interest rate is fixed for 5 years and then will change annually based on the market.
- Alternative Credit: This refers to regular and on-time payments you make covering a 12 month period, which are not included in a credit report from one of 3 credit reporting agencies like TransUnion. These could include, for example, proof from your current landlord of regular rent payments, proof of on-time utility payments for electric, gas, cable, etc. Some lenders may also accept proof of insurance payments and child care expenses.
- APR%: Annual Percentage Rate is the cost you pay each year to borrow money, including interest rate and fees, expressed as a percentage. The higher the APR, the more you'll pay over the life of the loan.
- Balloon: A balloon loan is a mortgage that requires a larger-than-usual one-time payment at the end of the term
- LMI: Low or Moderate Income is determined annually by federal/state agencies and ranges from 30%-100% for a given metropolitan which includes area income and household size. For example, a single person household at 80% of area income would have a maximum annual gross income of \$41,700.
- LTV%: Loan-to-Value Ratio describes the size of a loan compared to the value of the property securing the loan. For example, if you borrow \$80,000 and your house is valued at \$100,000, your LTV is 80%.
- PMI: Private Mortgage Insurance, which is often required by the lender when putting less than a 20% down-payment. PMI protects the lender in case a borrower is unable to repay and defaults. The amount of PMI required and for how long depends on the loan amount and can differ among lenders.

Consumer Guide: ITIN Mortgage Loans

[Immigrant Housing Coalition]



Contact: IHP.stlouis@gmail.com

Access the resource map:

https://littlesis.org/maps/3728-mainstreamfinancial-integration-of-stl-immigrants

| Requirements | Carrollton Bank | Enterprise Bank & Trust | Midland States Bank | Midwest Bank Centre | Montgomery Bank | Regions Bank | Busey Bank |
|--|-------------------------|----------------------------|--------------------------|-------------------------|-----------------------|--------------------------------------|----------------------------------|
| Loan Program Name | ITIN Program | Non-Resident | Believable Banking | ITIN Mortgage | New Start Mortgage | Regions 100 & Regions 97 | My Community Home Loan |
| Types of I.D. | ITIN + photo ID | ITIN + photo ID | ITIN or SSN | ITIN + photo ID | ITIN + photo ID | ITIN or SSN | ITIN or SSN |
| Minimum Credit Score | 640 | 630 | None | 620 | 575 | Regions 100: 680 Regions 97: 620 | 600 – 640 |
| Alternative credit considered? | Yes, if no credit score | Yes, if no credit score | Yes, required | Yes, if no credit score | Yes | Yes, if no credit score | Yes, if no credit score |
| Down Payment | 20% | 25% | None | 5% | 3% | Regions 100: 0% Regions 97: 3% | 3 – 10% |
| Gift Funds Allowed? | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| PMI? | No | No | No | No | No | No | No |
| LTV (%) | 80% | 75% | 100% | 95% | 97% | Regions 100: 100% Regions 97: 97% | 90 – 100% |
| Loan Term (years) and Interest Rate Type | 5/1 ARM | 5/1 ARM | 15 or 30 years, fixed | 15 or 30 year, fixed | 30 years, fixed | 15 or 30 years, fixed | 6, 7, 10, 15, 30 years, fixed |
| Closing Cost Assistance (\$) Provided? | No | Yes | No | Yes | Yes | Yes, for 1st time homebuyers | Up to \$500 |
| LMI Income or Home in LMI Area? | No | No | Yes | No | Yes | Yes | Yes |
| Home Buyer Education Required? | No | No | Yes | Yes | Yes | Yes | Yes |
| Checking and Savings Accounts Available with ITIN? | Yes | Yes | Yes | Yes | Yes | Yes | Yes |

^{*}See back for definitions of terms. Note that interest rates change. Contact the lender for current rates.